Infrastructure Capital Markets

INFRASTRUCTURE CAPITAL MARKETS

The BMO Capital Markets infrastructure group brings together professionals with a wide range of experience with public-private-partnerships (P3s) and other infrastructure-related transactions. The group is backed by an extensive team of industry specific specialists in Investment Banking and Debt Capital Markets. Together, the team has been an effective advisor and debt solution provider on a number of complex and innovative assignments across North America.

BMO CAPITAL MARKETS GLOBAL INVESTMENT BANKING



UNDERWRITING QUALIFICATIONS

- · Strong distribution in investment grade, high-yield corporate and municipal markets
- Coverage of more than 3,800 institutional accounts over the full investor spectrum from Tier I to Tier III, in addition to retail investors
- Broad investor base combines major institutional and over 2,000 middle market investors
- Dedicated municipal research group
- Financial and commodity hedging and derivative offerings



BMO Financial Group (NYSE, TSX: BMO)1 Canada's first bank 8th Largest Bank in North America²

Founded 1817

US \$539 billion **Total Assets** US \$48 billion Market Cap **Employees** 47,000 Tier 1 Ratio 11.4%

BMO Capital Markets

- Fully integrated North American investment bank
- Over 2,300 employees in 29 offices worldwide across 5 continents
- Expertise in financial services including Financial Advisory, M&A Advisory, Equity and Debt Underwriting, Leveraged Finance, Public Finance, Project Finance and Public-Private Partnerships (P3s)
- ¹ As of July 31, 2014
- ² Bloomberg, July 31, 2014; measured by total assets as of last filing

SECTOR FOCUS

INFRASTRUCTURE SECTORS

Transportation

- · Bridges, Tunnels, Highways & Managed Lanes
- · Ports & Airports
- Transit
- Parking
- Power & Renewable Projects Generation Transmission

Social Infrastructure

- Hospitals
- Schools & Universities
- Courthouses · University Housing

Water & Wastewater Assets

- Water Utility Systems Sewage
- Treatment & **Desalination Plants**

Stadiums & Public Recreation Facilities

PRODUCT OFFERING

FINANCIAL ADVISORY

P3 Strategic & Transaction Advisory

- Bid Advisory (Buy-Side)
- Procurement Advisory (Sell-Side)
- New Concessions · Asset Monetization or Leases or Privatization

Project Feasibility & Development

- Greenfield
- Brownfield/Expansion

Acquisitions & Divestitures

 Single Asset · Minority & Strategic Stakes & Portfolio

Revaluation & Restructuring

- Portfolio Valuation Refinancing
- Workouts

PROJECT FINANCE

Loan Products

- Construction & Term Facilities
- Equity Letters of Credit
 - Derivatives

Debt Capital Markets

- Tax-Exempt Private Activity Bond (PABS) Underwriting
- Taxable Bond Underwriting

• Acquisition &

Leveraged Finance

- Private Placements
- Public Bonds

Equity Capital Markets

- Private Placements
- · Asset & Portfolio IPOs
- Innovative Financing Solutions

TIFIA & RRIF

· Other Federal & State Funding Programs



TRANSACTION HIGHLIGHTS



Light Rail Transit DBFM Project



Purple Line P3 Transaction

Financial Transaction Advisor to the Maryland Economic velopment Corporation (MEDCO)



Illinois International Port District Implement Use Agreement(s) Process

Transaction Advisor



US\$235 million

Divestiture of LCRA Water & Wastewater Systems

Advisor to Authority August 2014



Walter Energy Blue Creek Terminal Assets



US\$405 million

Senior Secured PIK Toggle Notes

Co-Lead Manager July 2014



Brampton Southwest Quadrant Renewal Plan

Sole Agent on Bonds & Financial Advisor to Seller July 2014



US\$441 million

Certificates of Participation Series 2014A

Underwriter & Advisor to Winning Con-June 2014



Co-Senior Manager May 2014





Lead & Bookrunner January 2014



C\$171 million

Underwriter November 2013



Senior Lien Private Activity Bonds Series 2012

Underwriter November 2013



North Battleford Power LP Senior Secured Amortizing Bonds

Joint Lead Bookrunner September 2013



serco DRIVETEST

Driver Examination Services Re-bid

Financial Advisor June 2013



C\$150 million

Senior Unsecured Debentures

Joint Lead & Bookrunner May 2013



C\$2.2 billion

Ottawa Confederation Line Light Rail Transit DBFM

sor to Infrastructure Ontario and the city of Ottawa February 2013



C\$150 million

Senior Unsecured Bonds

Joint Lead Bookrunner



C\$103 million

Senior Unsecured Bonds

Lead Bookrunner November 2012



C\$200 million

Senior Unsecured Bonds

Lead Bookrunne July 2012



Mandated Lead Arranger June 2012



C\$451 million

C\$120 million



US\$664 million

Midtown Tunnel P3 Project Series 2012 Senior Lien Private Activity Bonds



Billy Bishop Toronto City Airport Pedestrian Tunnel

Financial Advisor to Forum Infrastructure Partners March 2012



C\$1.57 billion

ver Mattagami River Project Bond Program

Joint Lead Bookrunner May 2011 - ongoing



C\$190.3 million

Long Term Amortizing Notes

Advisor to Preferred Proponent & Sole Bookrunner June 2010



C\$9.84 billion

Medium Term Notes

Joint Lead & Bookrunner July 1999 - ongoing



C\$11.72 billion

Total Bond Issuance

Joint Lead & Bookrunner December 1997 - ongoing

INFRASTRUCTURE CAPITAL MARKETS TEAM

Lyle McCoy

Head of Infrastructure & Public Finance (312) 845-4019 lyle.mccoy@bmo.com

We're here to help.™

U.S.

Jeff Holt

Managing Director (415) 828-4396 jeff.holt@bmo.com

David Pennington

Managing Director (312) 845-4024 david.pennington@bmo.com

Emily Hashimoto

Vice President (212) 605-1585 emily.hashimoto@bmo.com

Edward Fanter

Managing Director (212) 605-1614 edward.fanter@bmo.com

Eric Zampol

Director (415) 828-3715 eric.zampol@bmo.com

Brian Jensen

Vice President (212) 702-1139 brian.jensen@bmo.com

CANADA

Laith Qamheiah

Director (416) 359-4449 laith.qamheiah@bmo.com

Mariano Ficocelli

Vice President (416) 359-7364 mariano.ficocelli@bmo.com

Bruno Welt Director (416) 359-4421 bruno.welt@bmo.com

Vincent Liu Vice President (416) 359-4519 vincent.liu@bmo.com



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